
BALANCED HIGHER INCOME EDITION 26 January 2017
PORTFOLIO

RISK

6



ESTATE  CAPITAL

Balanced Investor

You are aiming for higher long term returns & accept some sustained periods of poorer performance. You accept the risk of a greater than moderate loss.

*Potential return of 29.36%
& maximum loss of -18.82%*

BALANCED HIGHER INCOME PORTFOLIO

EDITION 26 January 2017

The Balanced Higher Income Portfolio is a value style strategy. It is aimed at medium to long term investors who are seeking a sustainable level of high income within a balanced portfolio along with a genuine prospect of income and capital growth.

The chosen investment funds can invest in UK and overseas equities, commercial property, cash and fixed interest securities. They are actively managed by leading fund managers to maximise total return whilst maintaining control of risk.

The Balanced Higher Income Portfolio performance is benchmarked against the average performance of the IA Investment 40%–85% sector. The Balanced Higher Income Portfolio has a risk rating and investor profile of 6 out of 10.

RISK

Potential return of 29.36%
& potential loss of -18.82%.

6

ACTIVE

Managed daily by our personally
selected fund managers.

80%

EQUITY

Held in risk to drive growth, vs
the stability of bonds & property.

57%

YIELD

Income from assets either
distributed or reinvested.

3.37%

Risk

Prospective Risk Level



A **risk level 6** investor should be prepared to accept annual returns somewhere **within the range of a -18.82% loss and a 29.36% gain** — returns within this range would be expected 95% of the time. It should be remembered that there is a 5% chance that **risk level 6** portfolios will experience an annual return outside this range — this means an investor may experience **losses greater than -18.82% or gains greater than 29.36%** at some point(s) during their investment in one year.

Range of Returns

Upper Return

29.36%

In 95 years out of 100, this is the highest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the upper return figure in one year.

Average of All Returns

5.27%

This is the average of all possible returns within a risk level in one year.

Lower Return

-18.82%

In 95 years out of 100, this is the lowest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the lower return figure in one year.

Asset Allocation

	Risk /10	Money Markets	Fixed Interest	Property	UK Equity	US Equity	European Equity	Asian Equity	Japan Equity	Global Equity	Other Assets
Balanced Higher Income	6	9%	19%	15%	31%	10%	6%	10%	0%	0%	0%
Benchmark	6	5%	16%	0%	8%	3%	5%	2%	0%	9%	52%

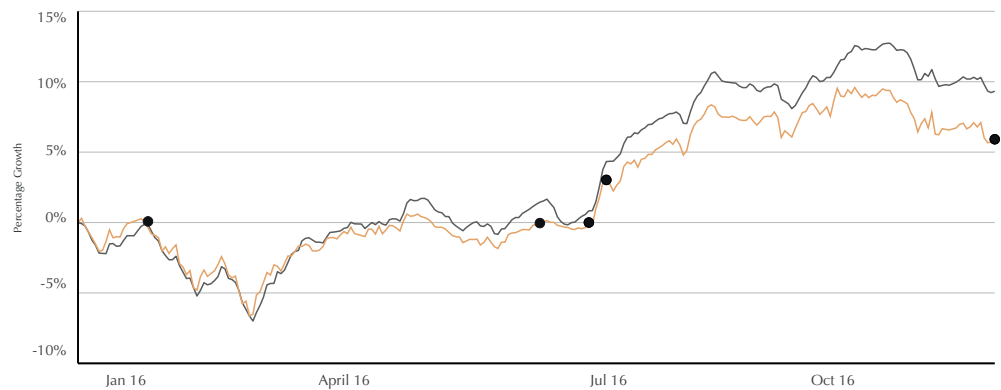
Cumulative Performance Chart

KEY

Balanced Higher Income

Benchmark

● Automated Switch



Powered by data from FE

Cumulative performance chart shows % growth from 06.12.2015 to 06.12.2016 calculated using bid prices with income re-invested into the fund net of tax. The cumulative performance chart shows how the portfolio has performed against the benchmark taking into account the changing composition of the portfolio over the period of time shown.

Cumulative Performance: % Growth to 06/12/2016

	6 months %	1 year %	2 years %	3 years %	5 years %
Balanced Higher Income	6.03	5.91	-	-	-
Benchmark Mixed Investment 40%-85%	7.92	9.33	11.34	19.40	44.76
Difference Portfolio vs Benchmark	-1.89	-3.42	-	-	-

Discrete Performance to Month End Shown: % Growth to 01/07/2016

	30/11/16	30/11/15	30/11/14	30/11/13	30/11/12
Balanced Higer Income	6.40	-	-	-	-
Benchmark Mixed Investment 40%-85%	10.13	2.15	5.97	14.11	9.54

Performance Ratios Over 1 Year

Risk Rating	Volatility	Alpha	Beta	Sharpe	Information Ratio	Weighted Average TER	Max Loss	Max Gain	Negative Periods	Positive-Periods
6	6.17	-1.51	0.80	0.47	-1.73	0.65	-3.61	9.13	4	8

Individual Fund's Performance To 06/12/2016

Cumulative Performance: % Growth

<i>Fund</i>	<i>% Holding</i>	<i>Fund Manager</i>	<i>6 months %</i>	<i>1 year %</i>	<i>2 years %</i>	<i>3 years %</i>	<i>5 years %</i>
AXA Framlington Managed Income	4%	George Luckraft	6.20	8.98	10.72	19.44	55.39
BlackRock Cash	6%	Bea Rodriguez	0.08	0.25	0.42	0.67	1.22
BlackRock Continental European Income	5%	Alice Gaskell	0.48	7.12	15.88	28.34	91.56
BlackRock Global Property Securities Tracker	2%	Kieran Doyle	7.67	22.79	24.41	-	-
BlackRock Overseas Corporate Bond Tracker	3%	Darren Wills	10.59	23.25	22.72	31.65	36.84
CF Woodford Equity Income	6%	Neil Woodford	1.33	0.08	14.91	-	-
Franklin UK Equity Income	10%	Colin Morton	6.66	9.67	13.80	27.94	71.47
GAM Star Credit Opportunities	4%	Anthony Smouha	5.18	8.74	14.80	29.11	85.85
Henderson UK Property PAIF Feeder	7%	Marcus Langlands Pearse	-1.39	-3.94	4.31	17.15	31.79
HSBC American Index	9%	Bijan Seghatchian	19.59	29.59	34.96	65.95	133.29
Newton Global Income	3%	Nick Clay	11.24	27.48	33.16	50.59	90.55
Royal London Short Duration Gbl High Yield Bond	4%	Azhar Hussain	1.40	3.78	8.40	11.89	-
Royal London UK Equity Income	9%	Martin Cholwill	6.76	6.35	11.00	24.44	93.78
Schroder Asian Income	10%	Richard Sennitt	18.98	28.78	23.40	39.73	75.16
Threadneedle High Yield Bond	4%	Barrie Whitman	3.07	4.53	7.23	12.66	43.66
Threadneedle UK Property	7%	Don Jordison	-1.85	-4.49	4.65	21.51	25.12
Troy Trojan Income	7%	Francis Brooke	1.39	5.14	14.20	31.08	68.02

It is important to remember the figures are not intended to be and should not be taken as a projection of the likely returns from the portfolio risk levels. This is intended to support the risk discussion between an adviser and a client following the completion of a risk profile questionnaire. They show the implied volatility and mean expected return of risk levels 1 to 10 to two standard deviations in one year (ie all returns are expected to be between these extremes in 95 years out of 100; this is often described as a 95% confidence level). The figures shown are the expected arithmetic average returns and the ranges assume that returns are based on a log normal distribution. Figures are shown net of tax and underlying manager fees.

*Maximise your returns with
a level of risk you're entirely
comfortable with*

Financial Advice & Wealth Management



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