RISK



Cautious to Balanced Investor

You don't seek risky investments but don't avoid them either.
Your aim is a longer term return.
You accept modest yet frequent fluctuations in value and the risk of a moderate loss.

Potential return of 20.92% & potential loss of -13.70%

CONSERVATIVE ALPHA PORTFOLIO

EDITION 36 January 2022

The Conservative Alpha Portfolio is a growth style strategy. It is aimed at medium to long term investors who are seeking above average capital growth from a cautious to balanced portfolio.

The chosen investment funds can invest in UK and overseas equities, commercial property, cash, fixed interest securities, commodities and alternative investments.. They are actively managed by leading fund managers to maximise total return whilst maintaining control of risk.

The Conservative Alpha Portfolio performance is benchmarked against the average performance of the IA Mixed Investment 20%–60% sector and has a risk rating and investor profile of 4 out of 10.

RISK

Potential return of 20.92% & potential loss of -13.70%.

4

ACTIVE

Managed daily by our personally selected fund managers.

63%

EQUITY

Held in risk to drive growth, vs the stability of bonds & property.

38%

FEES

The weighted total cost for the portfolio including management, trading & research costs.

0.59%

Risk

Prospective Risk Level



Historic Risk Level



A risk level 4 investor should be prepared to accept annual returns somewhere within the range of a -13.70% loss and a 20.92% gain — returns within this range would be expected 95% of the time. It should be remembered that there is a 5% chance that risk level 4 portfolios will experience an annual return outside this range — this means an investor may experience losses greater than -13.70% or gains greater than 20.92% at some point(s) during their investment in one year.

It is important to remember the figures are not intended to be and should not be taken as a projection of the likely returns from the portfolio risk levels. This is intended to support the risk discussion following the completion of a risk profile questionnaire. They show the implied volatility and mean expected return of risk levels 1 to 10 to two standard deviations in one year (ie all returns are expected to be between these extremes in 95 years out of 100; this is often described as a 95% confidence level). The figures shown are the expected arithmetic average returns and the ranges assume that returns are based on a log normal distribution. Figures are shown net of tax and underlying manager fees.

Range of Returns

Upper Return

20.92%

In 95 years out of 100, this is the highest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the upper return figure in one year.

Average of All Returns

3.61%

This is the average of all possible returns within a risk level in one year.

Lower Return

-13.70%

In 95 years out of 100, this is the lowest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the lower return figure in one year.

Asset Allocation

| | Money Markets | Fixed Interest | Property | UK Equity | US Equity | European Equity | Asian Equity | Japan Equity | Global Equity | Other Assets |
|--|------------------|-------------------|----------|--------------|--------------|--------------------|-----------------|-----------------|------------------|-----------------|
| Conservative Alpha | 18% | 38% | 6% | 5% | 12% | 5% | 5% | 1% | 6% | 4% |
| Benchmark IA Mixed Investment 20%-60% | 7% | 32% | 2% | 12% | 6% | 4% | 5% | 2% | 16% | 14% |
| Difference Portfolio y Benchmark | 11% | 6% | 4% | -7% | 6% | 1% | - | -1% | -10% | -10% |

Cumulative Performance Chart

KEY Conservative Alpha Benchmark



Cumulative performance chart shows % growth from 01/06/2018 to 29/10/2021 calculated using bid prices with income re-invested into the fund net of tax. The following tables and charts illustrate the overall performance of the portfolio against its benchmark. The cumulative chart illustrates the overall performance over a maximum of five years dependant on the age of the portfolio and the table shows the overall performance broken down into specified periods. The discrete table and chart illustrates how the portfolio has performed against the benchmark during whole calendar years. All performance is to the latest month end and in GBP.

| Cumulative Performance: % Growth to 29/10/2021 | | | | | | | |
|--|------------|------------|----------|-----------|-----------|--|--|
| | 3 months % | 6 months % | 1 year % | 3 years % | 5 years % | | |
| Conservative Alpha | -0.85 | 1.98 | 7.62 | 20.98 | - | | |
| Benchmark IA Mixed Investment 20%-60% | 0.74 | 2.75 | 14.13 | 19.55 | 25.37 | | |
| Difference Portfolio vs Benchmark | 0.11 | -0.77 | -6.51 | 1.43 | - | | |

| _ | _ | | _ | | | | | |
|---|------|-------|-------|------|-------|--|--|--|
| Discrete Performance to Month End Shown: % Growth to 29/10/2021 | | | | | | | | |
| | 2020 | 2019 | 2010 | 2017 | 2016 | | | |
| | 2020 | 2019 | 2018 | 2017 | 2016 | | | |
| Conservative Alpha | 9.07 | 11.50 | - | - | - | | | |
| Benchmark IA Mixed Investment 20%-60% | 3.51 | 11.84 | -5.10 | 7.16 | 10.32 | | | |
| Difference Portfolio v Benchmark | 5.56 | -0.34 | - | - | - | | | |

Individual Fund's Performance To 29/10/2021

Cumulative Performance: % Growth

| Fund | % Holding | 3 months % | 6 months % | 1 year % | 3 years % | 5 years % |
|--|--------------|---------------|---------------|-------------|--------------|--------------|
| Royal London - Short Term Money Market Y Acc | 16.00 | -0.01 | -0.02 | -0.04 | 1.07 | 1.79 |
| Royal London - Short Duration Global High Yield Bond M Acc** | 7.00 | 0.46 | 1.24 | 3.90 | 6.31 | 10.80 |
| iShares - Global Property Securities Equity Index (UK) D Acc | 6.00 | 3.61 | 10.20 | 35.60 | 22.91 | 27.62 |
| Artemis - Target Return Bond I Acc | 5.00 | -0.01 | 0.91 | 5.51 | n/a | n/a |
| L&G - All Stocks Index Linked Gilt Index Trust I Acc | 5.00 | 1.62 | 11.77 | 4.84 | 22.29 | 23.90 |
| L&G - Global Inflation Linked Bond Index I Acc | 5.00 | -0.34 | 4.16 | 5.79 | 19.90 | 17.48 |
| Royal London - Diversified Asset-Backed Securities Z Acc | 5.00 | 1.43 | 2.51 | 7.75 | 10.22 | 19.93 |
| Royal London - Short Duration Global Index Linked M Inc | 5.00 | 0.26 | 3.07 | 4.68 | 13.53 | 12.98 |
| Vanguard - Global Bond Index Hedged Acc GBP | 3.00 | -1.65 | 0.38 | -1.45 | 11.51 | 10.20 |
| Vanguard - UK Government Bond Index Acc GBP | 3.00 | -2.49 | 1.78 | -4.53 | 12.09 | 13.95 |
| Allianz - Continental European C | 2.00 | -0.18 | 9.22 | 34.82 | 78.51 | 105.81 |
| Baillie Gifford - American B Acc** | 2.00 | -1.32 | 5.19 | 27.30 | 188.58 | 335.30 |
| Baillie Gifford - International B Acc | 2.00 | 3.41 | 5.64 | 25.14 | 86.48 | 128.44 |
| Comgest - Growth Europe ex UK SU Acc GBP | 2.00 | 5.12 | 15.03 | 38.03 | 70.34 | 111.27 |
| First Sentier - Global Listed Infrastructure B Acc GBP | 2.00 | 1.62 | 2.13 | 12.76 | 21.05 | 30.22 |
| Fundsmith - Equity I Acc | 2.00 | -0.84 | 7.79 | 23.27 | 65.49 | 113.83 |
| HSBC - FTSE 100 Index C Acc | 2.00 | 4.68 | 6.43 | 34.39 | 13.75 | 25.95 |
| JPM - US Equity Income C Acc | 2.00 | 4.99 | 7.04 | 32.66 | 40.32 | 69.32 |
| Lindsell Train - LF Lindsell Train UK Equity Acc | 2.00 | -1.48 | 2.06 | 20.89 | 27.37 | 52.23 |
| M&G - Global Floating Rate High Yield IH Acc GBP | 2.00 | 1.24 | 2.62 | 12.67 | 9.36 | 15.93 |
| Threadneedle - American Smaller Companies (US) ZNA GBP | 2.00 | 6.05 | 4.46 | 51.46 | 84.31 | 114.71 |
| Veritas - Asian A GBP | 2.00 | 3.68 | 1.44 | 15.14 | 89.76 | 109.54 |
| BlackRock - Gold & General D Acc | 1.50 | -2.40 | -2.47 | -12.33 | 65.03 | 16.97 |
| JPM - Natural Resources C Acc | 1.50 | 4.35 | 5.46 | 47.10 | 26.50 | 41.67 |
| Baillie Gifford - Positive Change B Acc | 1.00 | 3.54 | 12.60 | 38.00 | 158.39 | n/a |
| Fidelity - Asia Pacific Opportunities W Acc | 1.00 | 1.60 | -2.41 | 21.62 | 75.54 | 91.74 |
| FSSA - Greater China Growth B GBP Acc | 1.00 | 0.60 | -3.72 | 9.63 | 65.24 | 84.99 |
| Guinness - Sustainable Energy Y Acc GBP** | 1.00 | 8.56 | 14.22 | 44.34 | 161.13 | 139.01 |
| JPM - Emerging Markets Income C Acc | 1.00 | 3.90 | 1.09 | 22.34 | 40.10 | 46.90 |
| JPM - Japan C Acc | 1.00 | 7.02 | 7.78 | 7.49 | 61.43 | 77.50 |
| Jupiter - Financial Opportunities I Acc | 1.00 | 5.05 | 6.73 | 25.03 | 53.58 | 83.06 |
| Polar Capital - Global Insurance I Acc GBP | 1.00 | 5.62 | 2.37 | 23.98 | 26.52 | 51.18 |
| Polar Capital - Global Technology I GBP | 1.00 | 3.77 | 7.99 | 18.30 | 111.12 | 218.93 |
| Royal London - Sustainable Leaders Trust C Acc | 1.00 | 4.47 | 12.19 | 29.84 | 55.05 | 79.52 |
| Schroder - Asian Income Z Acc | 1.00 | -0.41 | -5.19 | 17.69 | 29.65 | 40.82 |
| Stewart Investors - Indian Subcontinent Sustainability B Acc GBP** | 1.00 | 8.75 | 18.56 | 42.29 | 57.90 | 64.68 |
| T. Rowe Price - US Large Cap Growth Equity C Acc | 1.00 | 2.42 | 8.19 | 24.71 | 85.31 | n/a |
| Total Portfolio | 100.00 | 0.85 | 1.98 | 7.62 | 20.98 | n/a |

This report displays the cumulative and discrete performance of the underlying holdings of your portfolio. The cumulative performance table illustrates the overall growth of the individual holdings and the discrete table shows how they have performed in whole calendar years. All performance is to the latest month end and in GBP.

Performance Ratios Over 3 Years

| Volatility | Alpha | Beta | Sharpe | Information Ratio | Weighted Average TER |
|------------|-------|------|--------|----------------------|-------------------------|
| 2.08 | 0.16 | 0.75 | 0.42 | 0.11 | 0.59 |



Maximise your returns with a level of risk you're entirely comfortable with

Financial Advice & Wealth Management





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