RISK



ESTATE # CAPITAL

Cautious to Balanced Investor

You don't seek risky investments but don't avoid them either. Your aim is a longer term return. You accept modest yet frequent fluctuations in value and the risk of a moderate loss.

Potential return of 18.92% & potential loss of -12.22% The Conservative portfolio is a blended growth strategy holding equal passive and actively managed funds. It is aimed at medium to longer term investors, who seek above average capital growth from a cautious to balanced risk portfolio at a competitive cost.

The chosen investment funds can invest in UK and overseas equities, commercial property, commodities, fixed interest securities, alternative investments and cash. They are managed by leading fund managers to maximise total return whilst maintaining control of risk.

The Conservative Portfolio performance is benchmarked against the average performance of the IA Mixed Investment 20% - 60% sector, has an equity content of around 40% and risk profile of 4 out of ten.

RISK

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ACTIVE

Managed daily by our personally selected fund managers.

52%

EQUITY

Held in risk to drive growth, vs the stability of bonds & property. Maximum Equity 40% 40%

FEES

The weighted total cost for the portfolio including management, trading & research costs.

 $0.47^{\%}$

Risk

Prospective Risk Level



Historic Risk Level



A risk level 4 investor should be prepared to accept annual returns somewhere within the range of a -12.22% loss and a 18.92% gain — returns within this range would be expected 95% of the time. It should be remembered that there is a 5% chance that risk level 4 portfolios will experience an annual return outside this range — this means an investor may experience losses greater than -12.22% or gains greater than 18.92% at some point(s) during their investment in one year.

It is important to remember the figures are not intended to be and should not be taken as a projection of the likely returns from the portfolio risk levels. This is intended to support the risk discussion following the completion of a risk profile questionnaire. They show the implied volatility and mean expected return of risk levels 1 to 10 to two standard deviations in one year (ie all returns are expected to be between these extremes in 95 years out of 100; this is often described as a 95% confidence level). The figures shown are the expected arithmetic average returns and the ranges assume that returns are based on a log normal distribution. Figures are shown net of tax and underlying manager fees.

Range of Returns

Upper Return

18.92%

In 95 years out of 100, this is the highest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the upper return figure in one year.

Average of All Returns

3.35%

This is the average of all possible returns within a risk level in one year.

Lower Return

-12.22%

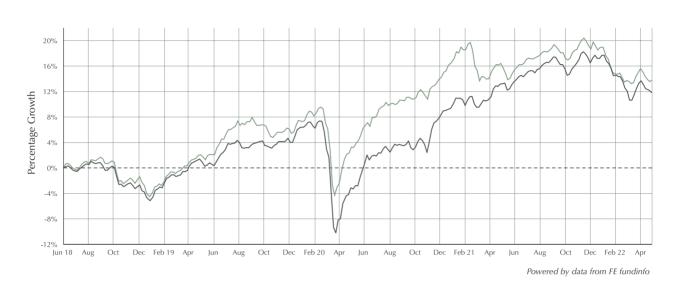
In 95 years out of 100, this is the lowest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the lower return figure in one year.

Asset Allocation

	Money Markets	Fixed Interest	Property	UK Equity	US Equity	European Equity	Asian Equity	Japan Equity	Global Equity	Other Assets
Conservative	20%	34%	7%	6%	17%	3%	2%	0%	6%	5%
Benchmark IA Mixed Investment 20%-60%	7%	33%	2%	11%	8%	4%	3%	2%	15%	15%
Difference Portfolio v Benchmark	13%	1%	5%	-5%	9%	-1%	-1%	-2%	-9%	-10%

Cumulative Performance Chart





The performance tables and charts are produced by data from Financial Express Analytics. The tables and charts are a proxy to our actual portfolio performance as they do not include adviser, manager and platform charges nor accurately reflect the actual dates that individual investor portfolios are rebalanced from one edition to another. The rebalance lag could amount to 8 weeks per rebalance. The proxy portfolio performance reflects the fund selection in each consecutive edition of our portfolios.

Cumulative performance chart shows % growth from 28/04/2017 to 29/04/2022 calculated using bid prices with income re-invested into the fund net of tax. The following tables and charts illustrate the overall performance of the portfolio against its benchmark. The cumulative chart illustrates the overall performance over a maximum of five years dependant on the age of the portfolio and the table shows the overall performance broken down into specified periods. The discrete table and chart illustrates how the portfolio has performed against the benchmark during whole calendar years. All performance is to the latest month end and in GBP.

Cumulative Performance: % Growth to 29/04/2022

	3 months %	6 months %	1 year %	3 years %	5 years %
Conservative	-0.84	-3.94	-2.04	11.45	-0
Benchmark IA Mixed Investment 20%-60%	-2.07	-3.88	-1.23	10.26	16.33
Difference	1.23	-0.06	-0.81	1.19	-

Discrete Performance to Month End Shown: % Growth to 29/04/2022

	2021	2020	2019	2018	2017
Conservative	2.28	9.07	11.50	-	-
Benchmark IA Mixed Investment 20%-60%	7.20	3.51	11.84	-5.10	7.16
Difference Portfolio v Benchmark	-4.92	5.56	-0.34	-	-

Individual Fund's Performance To 29/04/2022

Cumulative Performance: % Growth

Fund	% Holding	3 months %	6 months %	1 year %	3 years %	5 years %
Royal London - Short Term Money Market Y Acc	21.50	0.10	0.11	0.09	0.81	1.78
Royal London - Diversified Asset-Backed Securities Z Acc	12.00	-1.11	-0.96	1.52	7.75	14.79
M&G - Global Floating Rate High Yield IH Acc GBP	8.00	-1.37	-0.58	2.03	6.78	10.82
iShares - Global Property Securities Equity Index (UK) D Acc	7.00	7.02	6.03	16.85	21.36	36.79
Royal London - Short Duration Global High Yield Bond M Acc**	7.00	-2.19	-2.34	-1.12	1.69	6.38
HSBC - American Index C Acc	4.00	3.50	2.90	13.83	57.14	99.01
Vanguard - FTSE U.K. All Share Index Unit Trust A Acc GBP	4.00	1.64	3.16	8.71	13.82	26.54
FTF - ClearBridge Global Infrastructure Income X Acc GBP	3.50	14.98	17.36	26.94	53.18	75.82
Fidelity - Global Inflation Linked Bond Y Hedged GBP	3.00	0.66	0.81	4.57	11.67	13.53
JPM - Natural Resources C Acc	3.00	20.08	29.87	36.96	56.59	83.35
L&G - Global 100 Index Trust I Acc	3.00	2.17	5.72	15.83	59.91	97.03
Royal London - Short Duration Global Index Linked M Inc	3.00	0.27	0.47	3.56	11.74	13.19
Fidelity - Asia Pacific Opportunities W Acc	2.00	-3.77	-4.54	-6.85	39.57	79.80
Guinness - Sustainable Energy Y Acc GBP**	2.00	0.37	-13.88	-1.63	88.63	116.36
HSBC - FTSE 100 Index C Acc	2.00	1.98	5.26	12.03	12.69	25.56
JPM - US Equity Income C Acc	2.00	5.38	9.58	17.30	44.05	76.35
L&G - International Index Trust I Acc	2.00	1.78	-0.05	7.95	43.98	71.50
Polar Capital - Global Insurance I Acc GBP	2.00	6.95	11.72	14.37	29.53	57.24
T. Rowe Price - US Large Cap Growth Equity C Acc	2.00	-2.70	-12.70	-5.56	45.78	n/a
Vanguard - US Equity Index Acc GBP	2.00	-2.21	-4.02	6.28	48.31	85.96
JPM - Emerging Markets Income C Acc	1.50	-5.16	-2.37	-1.30	21.27	43.88
Schroder - Asian Income Z Acc	1.50	1.79	6.78	1.24	25.07	46.13
iShares - Continental European Equity Index (UK) D Acc	1.00	-3.32	-6.91	-0.46	23.22	34.19
Vanguard - Pacific ex-Japan Stock Index Institutional Acc GBP**	1.00	10.54	3.14	3.31	16.89	32.76
Total Portfolio	100.00	-0.84	-3.94	-2.04	11.45	n/a

This report displays the cumulative and discrete performance of the underlying holdings of your portfolio. The cumulative performance table illustrates the overall growth of the individual holdings and the discrete table shows how they have performed in whole calendar years. All performance is to the latest month end and in GBP.

The performance tables and charts are produced by data from Financial Express Analytics. The tables and charts are a proxy to our actual portfolio performance as they do not include adviser, manager and platform charges nor accurately reflect the actual dates that individual investor portfolios are rebalanced from one edition to another. The rebalance lag could amount to 8 weeks per rebalance. The proxy portfolio performance reflects the fund selection in each consecutive edition of our portfolio.

Performance Ratios Over 3 Years

Volatility	Alpha	Beta	Sharpe	Information Ratio	Weighted Average TER
2.35	0.29	0.88	0.37	1.51	0.47



Maximise your returns with a level of risk you're entirely comfortable with

Financial Advice & Wealth Management





7 Uplands Crescent Swansea SA2 0PA Phone: 01792 477763 Email: mail@estatecapital.co.uk www.estatecapital.co.uk

