SPECULATIVE BETA PORTFOLIO



ESTATE **#**CAPITAL

Balanced to Speculative Investor

You are aiming for higher long term returns and accept significant fluctuations in value. You accept the risk of a moderately significant loss.

Potential return of 33.72% & potential loss of -21.20%

EDITION 29 June 2018

SPECULATIVE BETA Portfolio

The Speculative Beta Portfolio is a passive growth strategy. It is aimed at medium to long term investors who are seeking above average capital growth from a speculative portfolio of mainly equity investments.

The chosen investment funds can invest in UK and overseas equities, commercial property, cash and fixed interest securities. Passive funds replicate the stockholdings of an underlying index. Since these funds track the composition and performance of the underlying index, there are low levels of human involvement and so the funds have a lower total expense ratio.

The Speculative Beta Portfolio performance is benchmarked against the average performance of the IA Mixed Investment 40%–85% sector and has a risk rating and investor profile of 7 out of 10.

> R I S K Potential return of 33.72% & potential loss of -21.20%.

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A C T I V E Managed daily by our personally selected fund managers.

39%

E Q U I T Y Held in risk to drive growth, vs the stability of bonds & property. 64%

FEES

The weighted total cost for the portfolio including management, trading & research costs. 0.66%

Risk



A **risk level 7** investor should be prepared to accept annual returns somewhere **within the range of a -21.20% loss and a 33.72% gain** — returns within this range would be expected 95% of the time. It should be remembered that there is a 5% chance that **risk level 7** portfolios will experience an annual return outside this range — this means an investor may experience **losses greater than -21.20% or gains greater than 33.72%** at some point(s) during their investment in one year.

It is important to remember the figures are not intended to be and should not be taken as a projection of the likely returns from the portfolio risk levels. This is intended to support the risk discussion following the completion of a risk profile questionnaire. They show the implied volatility and mean expected return of risk levels 1 to 10 to two standard deviations in one year (ie all returns are expected to be between these extremes in 95 years out of 100; this is often described as a 95% confidence level). The figures shown are the expected arithmetic average returns and the ranges assume that returns are based on a log normal distribution. Figures are shown net of tax and underlying manager fees.

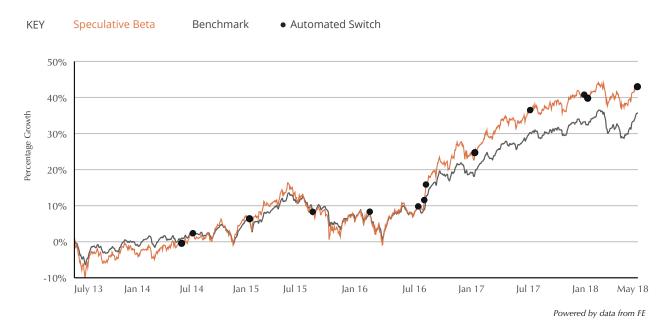
Range of Returns

Upper Return	33.72%	In 95 years out of 100, this is the highest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the upper return figure in one year.
Average of All Returns	6.26%	This is the average of all possible returns within a risk level in one year.
Lower Return	-21.20%	In 95 years out of 100, this is the lowest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the lower return figure in one year.

Asset Allocation

	Money Markets	Fixed Interest	Property	UK Equity	US Equity	Europea Equity	n Asian Equity	Japan Equity	Global Equity	Other Assets
Speculative Beta	13%	15%	8%	8%	19%	7%	16%	5%	2%	7%
Benchmark IA Mixed Investment 40%-85%	6%	17%	2%	22%	12%	7%	7%	0%	14%	13%
Difference Portfolio vs Benchmark	7%	-2%	6%	-14%	7%	0%	9%	5%	-12%	-6%

Cumulative Performance Chart



Cumulative performance chart shows % growth from 21/05/2013 to 18/05/18 calculated using bid prices with income re-invested into the fund net of tax. The cumulative performance chart shows how the portfolio has performed against the benchmark taking into account the changing composition of the portfolio over the period of time shown.

Cumulative Performance: % Growth to 18/05/2018

	6 months %	1 year %	2 years %	3 years %	5 years %
Speculative Beta	1.86	7.45	32.98	27.70	44.28
Benchmark IA Mixed Investment 40%-85%	2.29	6.05	25.96	22.25	36.53
Difference Portfolio vs Benchmark	-0.43	1.40	7.02	5.45	7.75

Discrete Performance to Month End Shown: % Growth to 18/05/2018

	30/04/18	30/04/17	30/04/16	30/04/15	30/04/14
Specualtive Beta	6.30	22.08	-3.41	13.49	3.16
Benchmark IA Mixed Investment 40%-85%	4.81	16.84	-2.71	10.69	4.28
Difference Portfolio vs Benchmark	1.49	5.24	-0.70	2.80	0.34

Individual Fund's Performance To 18/05/2018

Cumulative Performance: % Growth

Fund	% Holding	Fund Manager	6 months %	1 year %	2 years %	3 years %	5 years %
BlackRock Cash	10.00%	Matt Clay	0.11	-0.40	-0.20	0.12	-0.30
Fidelity Emerging Asia	1.00%	Dhananjay Phadis	2.61	19.58	66.34	52.23	81.32
Fidelity Global Financial Services	2.00%	Sotiris Boutsis	1.94	13.86	51.88	44.66	64.51
GAM Star Credit Opportunities	4.00%	Anthony Smouha	-0.48	5.17	20.89	23.32	53.57
Goldman Sachs India Equity	1.00%	Hiren Dasani	-4.00	4.81	48.44	54.11	120.91
HSBC American Index	4.00%	-	3.73	13.26	47.39	56.34	101.48
iShares Global Property Securities Equity Index	2.00%	-	-3.71	0.81	14.40	24.23	-
iShares Japan Equity Index	5.00%	Kieran Doyle	2.99	15.35	47.95	44.30	61.15
Janus Henderson China Opportunities	2.00%	Charlie Awdry & May Ling Wee	4.52	32.78	95.77	67.29	130.63
Janus Henderson UK Property PAIF Feeder	4.00%	M Langlands Pearse & A McLennan	4.76	8.75	10.56	12.38	37.63
L&G European Index	5.00%	-	0.65	7.25	43.50	34.07	58.33
L&G Global Inflation Linked Bond Index	3.00%	-	-1.05	0.13	1.16	2.94	-
L&G Pacific Index	6.00%	-	0.95	11.03	54.36	41.40	44.64
L&G UK Index	7.00%	-	7.65	10.05	36.11	26.75	44.57
L&G UK Property	4.00%	Michael Barries & Matt Jarvis	4.61	8.57	11.18	20.19	50.69
L&G US Index	5.00%	-	3.96	13.46	49.20	55.84	99.37
Old Mutual Gbl Equity Absolute Returns	7.00%	A Alentorn, I Heslop & M Servent	-1.44	10.09	12.34	18.53	31.89
Polar Capital Global Insurance	2.00%	Nick Martin	8.68	29.73	112.90	117.00	192.57
Polar Global Technology	2.00%	Ben Rogoff & Nick Evans	-1.53	6.46	37.18	55.84	90.95
Royal London Short Duration Gbl High Yield Bond	2.00%	Azhar Hussain & Stephen Tapley	0.62	1.40	4.81	8.76	18.56
Royal London Sterling Extra Yield Bond	3.00%	Eric Holt	1.68	7.03	26.15	26.03	45.53
Schroder Global Healthcare	2.00%	John Bowler	3.19	7.22	27.57	27.46	87.06
Threadneedle High Yield Bond	2.00%	Barrie Whitman & David Blackhouse	0.68	3.31	12.66	12.95	25.72
Vanguard Emerging Markets Stock Index	4.00%	-	-1.79	12.81	61.16	34.91	35.50
Vanguard FTSE Developed World ex UK Eq Indx	3.00%	-	2.98	11.47	48.06	48.20	79.25
Vanguard Global Small Cap Index	5.00%	-	5.68	14.76	53.29	52.02	86.67
Vanguard UK Investment Grade Bond Index	2.00%	-	-0.55	-0.11	9.24	13.24	24.77
Veritas Asian	1.00%	Ezra Sun	0.56	24.88	66.70	69.03	106.03

Performance Ratios Over 3 Years

Volatility	Alpha	Beta	Sharpe	Information Ratio	Weighted Average TER	Max Loss	Max Gain	Negative Periods	Positive- Periods
7.76	1.63	1.02	0.56	0.63	0.66	-5.43	20.84	11	25

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Maximise your returns with a level of risk you're entirely comfortable with

Financial Advice & Wealth Management



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